



# NEW THINKING NEW OPPORTUNITIES

2014 CONFERENCE ROTORUA



# PROPERTY INSTITUTE

3–4 July 2014  
Millennium Hotel,  
Cnr Eruera and  
Hinenaru Streets,  
Rotorua



## VALUING COMPLEX INVESTMENT PROPERTIES

**Brent McGregor, CBRE**

Brent McGregor presents on the valuation of larger scale and complex investment assets, themed around the responsibilities of a valuer to understand the market for these type of assets.

He'll cover some observations that he has seen since changing careers from Valuation to Agency, including case studies.

The presentation will be followed by a four person panel discussion.



## REDESIGNING A CLASSIC – SAGRADA FAMILIA

**Professor Mark Burry**

Professor Mark Burry is the New Zealand born Executive Architect in charge of La Sagrada Familia, Antoni Gaudi's fantastically strange masterpiece in Barcelona. Professor Burry has had the incredible job since 1979, of untangling Antoni Gaudi's greatest work, and helping to complete one of the worlds most famous Cathedrals.

He will speak about the background and challenges faced with the building which has been worked on for the past 100 years and is still a number of years away from completion.



## ROADS OF NATIONAL SIGNIFICANCE

**Chris Young,  
NZ Transport Agency**

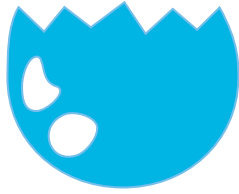
The seven current Roads of National Significance projects are based around New Zealand's five largest population centres, with a focus on moving people and freight between and within these centres more safely and efficiently. The roads are 'lead infrastructure' projects – that is, they enable economic growth rather than simply responding to it.

This session will help you understand what's going on and how it will impact cities and rural land.



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### PROPERTY CONSTRUCTION AND THE VALUERS ACT

**Michael Woodhouse**

The conference opener will be Minister for Land Information Michael Woodhouse. Don't miss your opportunity to hear from the top tier of Government on the issues currently within the sector, as well as the Minister's comments on the ongoing review of the Valuers' Act.



### TECHNOLOGY IN RETAIL: ENABLING, ENHANCING AND DESTROYING

**Justin Kean,  
Jones Lang LaSalle**

The evolution of technology has impacted the retail environment in many ways, not all of which have assisted the sector as it recovers from the GFC. The web, smart phones, GPS enabled devices, data meta collection and analysis as well as delivery and collection advances in recent years have the potential to enable retail, enhance retail and in some cases destroy retail. JLL's thought leading research in this area will help illuminate what the future holds for the retail sector.



### THE TERRACE DEVELOPMENT

**Antony Gough,  
Hereford Holdings**

Antony's vision for The Terrace development revolves around the idea of optimizing his site, not maximizing it, with the spaces between buildings given as much importance as the buildings themselves. Six laneways, trimmed building heights and a piazza in the middle the size of the largest quadrangle at the Arts Centre are all destined to give Christchurch a special and inviting place. The Terrace truly showcases Antony's passion for creating a world class destination and has gone to great lengths to ensure that his 8500m<sup>2</sup> along Oxford Terrace sets the standard for Christchurch.



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IN PROPERTY  
INVESTMENT**

**Craig Brown, One Path  
Senior Investment Analyst**

KiwiSaver is a key factor in the increase in the savings rate for New Zealand. This will provide significant opportunities for all asset classes including property. Craig would like to outline the issues and considerations a large institutional investor will look at when considering allocating capital to the property sector with particular emphasis on the listed property sector.



**NEW OPPORTUNITIES**

**Catriona Williams**

Catriona Williams' illustrious equestrian career saw her reach the pinnacle of the show jumping and three-day event world. After a devastating horse-riding accident in November 2002, Catriona was left a C6/C7 tetraplegic.

Since that life changing moment, Catriona has completed the New York City Marathon, climbed to Everest Base Camp and most recently, was a finalist in the 2014 KiwiBank New Zealander of the Year.



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## THURSDAY 3 JULY

- » 7.30am  
Conference registration desk opens
- » 8.45am  
Conference opening
- » 9.00am  
Property, Construction and the Valuers Act – Michael Woodhouse
- » 9.30am  
Redesigning a classic – Sagrada Familia – Mark Burry
- » 10.30am  
Morning Tea
- » 11.00am  
Workshop sessions A1–A3 and Geothermal Field Trip
- A1 Discounting of cross lease properties – Dr Michael Rehm, University of Auckland
- A2 Don't write off contaminated land – C.Brett Mongillo, Sephira Environmental Limited
- A3 Retail property management – Paul Keane, RCG Limited
- » 11.50am  
Workshop sessions B1–B3
- B1 Avoiding reporting errors – Jo Parry, Accreditation Manager
- B2 Valuation of tourism assets
- B3 Surviving a disaster
- » 12.35pm  
Lunch Break
- » 1.20pm  
Valuing complex investment properties – Brent McGregor, CBRE and four panellist – John Schellekens, Ross Hancox, Dean Humphries, Brett Smithies
- » 2.15pm  
Roads of National Significance – Chris Young, NZ Transport Agency
- » 3.15pm  
Afternoon Tea
- » 3.45pm  
Technology in Retail: Enabling, enhancing and destroying – Justin Keane, Jones Lang LaSalle
- » 4.45pm  
Conference close for the day
- » 7pm  
Conference dinner



## FRIDAY 4 JULY

- » 7.30am  
Women in Property breakfast
- » 7.30am  
Fellows breakfast
- » 8.50am  
Conference opening
- » 9.00am  
New Zealand's Economy
- » 9.45am  
The Terrace Redevelopment – Antony Gough, Hereford Holdings
- » 10.35am  
Morning Tea
- » 11.00am  
Workshop sessions C1–C3
- C1 Professional Indemnity Cover and You – Deb Fisher, JLT Insurance
- C2 Maori Land Issues – Leigh Halstead
- C3 Developments in Crown owned land – Land Information NZ
- » 11.50am  
Workshop sessions D1–D3
- D1 Accredited firms forum – Jo Parry, Accreditation Manager
- D2 The One Plan – Peter Taylor, Horizons Regional Council
- D3 Urban Redevelopment, Rotorua's big changes in order to revitalise the city
- » 12.40pm  
Lunch Break
- » 1.20pm  
New thinking in property investment – Craig Brown, One Path ANZ
- » 2.20pm  
New Opportunities – Catriona Williams, Finalist 2014 New Zealander of the Year
- » 3.20pm  
Conference close



## WEDNESDAY 2 JULY

- » 11.00am  
Golf at Springfield Golf Course, Rotorua
- » 12.00pm  
Conference registration desk opens Ground floor, Millennium Hotel, Rotorua
- » 3.00pm  
NZIV AGM
- » 4.30pm  
PINZ AGM
- » 6.00pm  
Welcome Function Millennium Hotel, Rotorua